

## Consolidated Financial Results for the Third Quarter of Fiscal Year ending September 30, 2011 (Japanese GAAP)

August 8, 2011

Company name: Hamamatsu Photonics K.K.

ID number: 6965

Stock listing : Tokyo Stock Exchange First Section

URL: <http://www.hamamatsu.com/ir/index.html>

Representative: Akira Hiruma, President and Chief Executive Officer

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Scheduled date to submit Securities Report : August 12, 2011

Supplementary materials to the quarterly financial statements have been prepared: None

Presentation will be held to explain the quarterly financial statements: None

Notes: All amounts are rounding down to the nearest million yen.

### 1. Consolidated financial results for the nine months ended June 30, 2011 (From Oct. 1, 2010 through Jun. 30, 2011)

(1) Consolidated operating results Notes: Percentage figures represent changes from the same period of the previous year.

|                                 | Net sales       |      | Operating income |       | Ordinary income |       | Net income      |      |
|---------------------------------|-----------------|------|------------------|-------|-----------------|-------|-----------------|------|
|                                 | Millions of yen | %    | Millions of yen  | %     | Millions of yen | %     | Millions of yen | %    |
| Nine months ended Jun. 30, 2011 | 76,083          | 14.5 | 16,650           | 53.8  | 17,196          | 57.6  | 10,620          | 37.1 |
| Nine months ended Jun. 30, 2010 | 66,426          | 25.5 | 10,823           | 329.7 | 10,908          | 231.0 | 7,747           | -    |

|                                 | Net income per share | Diluted net income per share |
|---------------------------------|----------------------|------------------------------|
|                                 | Yen                  | Yen                          |
| Nine months ended Jun. 30, 2011 | 132.10               | n/a                          |
| Nine months ended Jun. 30, 2010 | 96.37                | n/a                          |

### (2) Consolidated financial position

|                     | Total assets    | Net Assets      | Shareholders' equity | Net Assets per share |
|---------------------|-----------------|-----------------|----------------------|----------------------|
|                     | Millions of yen | Millions of yen | %                    | Yen                  |
| as of Jun. 30, 2011 | 183,269         | 131,529         | 71.3                 | 1,626.40             |
| as of Sep. 30, 2010 | 176,407         | 124,481         | 70.1                 | 1,539.16             |

Notes: Shareholders' equity

Nine months ended Jun. 30, 2011: 130,754 million yen

Fiscal year ended Sep. 30, 2010: 123,740 million yen

### 2. Dividends

| (Base date)                                | Dividends per share |           |           |           |                  |
|--|---------------------|-----------|-----------|-----------|------------------|
|  | End of Q1           | End of Q2 | End of Q3 | End of Q4 | Full Fiscal Year |
|  | Yen                 | Yen       | Yen       | Yen       | Yen              |
| Fiscal year ended Sep. 30, 2010            | -                   | 18.00     | -         | 22.00     | 40.00            |
| Fiscal year ending Sep. 30, 2011           | -                   | 22.00     | -         |           |                  |
| Fiscal year ending Sep. 30, 2011 (Outlook) |                     |           |           | 22.00     | 44.00            |

Note: Whether the dividend forecast under review have been revised: No

### 3. Forecast of consolidated results for the fiscal year ending Sep. 30, 2011 (From Oct. 1, 2010 through Sep. 30, 2011)

Notes: Percentage figures represent changes from the same period of the previous year.

|                                  | Net sales       |      | Operating income |      | Ordinary income |      | Net income      |      | Net income per share |
|----------------------------------|-----------------|------|------------------|------|-----------------|------|-----------------|------|----------------------|
|                                  | Millions of yen | %    | Millions of yen  | %    | Millions of yen | %    | Millions of yen | %    | Yen                  |
| Fiscal year ending Sep. 30, 2011 | 102,200         | 12.4 | 20,800           | 32.0 | 21,200          | 32.0 | 13,200          | 14.9 | 164.19               |

Note: Whether the forecasts for consolidated figures under review have been revised: No

4. Others

- (1) Changes in consolidated subsidiaries (Changes in scope of consolidation) : None
- (2) Whether the Company has adopted simplified accounting methods : Yes
- (3) Changes in principles, procedures, presentation methods for the quarterly consolidated financial statements
  - (a) Changes arising from revision of accounting principles: Yes
  - (b) Changes arising from other factors: No
- (4) Number of shares outstanding
  - (a) Number of shares outstanding at end of period including treasury stock
    - Nine months ended Jun. 30, 2011: 83,764,984 shares
    - Fiscal year ended Sep. 30, 2010: 83,764,984 shares
  - (b) Number of treasury stock at end of period
    - Nine months ended Jun. 30, 2011: 3,370,025 shares
    - Fiscal year ended Sep. 30, 2010: 3,369,807 shares
  - (c) Average number of shares issued during the period (second-quarter accumulation (Six months))
    - Nine months ended Jun. 30, 2011: 80,395,051 shares
    - Nine months ended Jun. 30, 2010: 80,395,304 shares

The above forecast has been prepared based on the information which is currently available at this moment.  
Actual results may differ from the forecast due to various factors that may arise in the future.

## Qualitative Information Related to Consolidated Performance for the third quarter of this Fiscal Year

### (1) Consolidated Operating Results

Stagnation of consumer confidence and a down turn in productivity has slowed the business environment in Japan during the first nine months of this fiscal year. The loss of productivity can be traced to the collapse of productive facilities mainly in the Tohoku and North Kanto areas, and disruption of the supply chain caused by damaged from the Great East Japan Earthquake. In addition, there was an electricity shortage across the country resulting from the accident at the Fukushima No. 1 nuclear power plant.

Against this background, we strove to maintain production capacity, and at the same time, undertook to boost our revenue and income by intensive sales activities. Moreover, we continue to research and develop competitive products utilizing our own photonics technology amassed over the years and plan to expand production capacity in order to increase our sales in the future.

As a result of the above factors, we closed the third quarter with net sales of JPY 76,083 million, up by JPY 9,657 million (14.5%), operating income of JPY 16,650 million, up by JPY 5,827 million (53.8%) and ordinary income of JPY 17,196 million, up by JPY 6,288 million (57.6%) over one year before respectively. Net income resulted in JPY 10,620 million, up by JPY 2,872 million (37.1%).

Performance by segment was as follows;

#### (Electron Tube)

Photomultiplier Tube (PMTs) sales in nuclear medical applications, such as Positron Emission Tomography and Gamma Camera imaging, increased in the US, Europe and Asia. Sales of PMTs for biological laboratory use, such as blood and cell analysis systems, and for oil well logging also increased steadily.

The Light Sources and Imaging Devices segment experienced a substantial increase in sales of X-ray Scintillators which converts X-rays into Optical Imaging for dental and breast imaging systems. Sales of Microfocus X-ray sources for non-destructive inspection systems increased in the industrial field.

In total Electron Tube business closed the third quarter with JPY 32,543 million, up by 11.8% and operating income of JPY 13,042 million, up by 25.2% from one year previous.

#### (Opto-semiconductor)

Sales of Silicon Photodiodes for medical application were up. In addition, sales of CCD X-ray Image Sensors for dental instrumentation in Europe and for semiconductor failure analysis systems in the U.S. increased steadily.

Net sales for this business resulted in JPY 32,371 million, up by 14.9% and operating income was JPY 11,940 million, up by 41.4% from one year before.

#### (Imaging and Measurement Instruments)

Semiconductor Failure Analysis Systems sales in the industrial market increased particularly in Asia. In addition, sales of digital cameras for academic research in the field of biomedical science were up steadily. However sales of digital slide observation systems used in medical pathology were down due to stiff, worldwide competition.

Net sales for this sector resulted in JPY 9,370 million, up by 21.0% and operating income was JPY 1,301 million, up by 117.0% from one year before.

#### (Others)

Others sales were primarily in the semiconductor laser business and hotel operations. Net sales for the businesses were JPY 1,798 million, up by 29.4% and operating loss was JPY 322 million (3rd Quarter of FY 2010 was JPY 317 million loss).

### (2) Financial Position

#### a. Summary of Assets, Liabilities and Net Assets

Current assets were increased JPY 8,065 million from the year ended September 30, 2010. This is mainly from increases in cash and deposits of JPY 17,607 million and in notes and accounts receivable-trade of JPY 846 million, while there were decreases in securities down by JPY 11,500 million. Noncurrent assets were decreased JPY 1,202 million from the last fiscal year end, due mainly to a decrease in property, plant and equipment of JPY 1,039 million because of depreciation. The total assets at the end of the third quarter were JPY 183,269 million, up by JPY 6,862 million from the year ended September 30, 2010.

Current liabilities were decreased JPY 1,171 million from the last fiscal year end. This is mainly from decreases in income taxes payable of JPY 2,247 million. Noncurrent liabilities were increased JPY 986 million from the last fiscal year end, due mainly to an increase in long-term debts of JPY 996 million. The total liabilities at the end of the third quarter were JPY 51,740 million, down by JPY 184 million.

Net Assets were JPY 131,529 million, up by JPY 7,047 million, due mainly to an increase of retained earnings, up by JPY 7,076 million, because of net income for the third quarter of this fiscal year, while there was a decrease in foreign currency translation adjustments, down by JPY 304 million.

b. Summary of Cash Flow

At the end of the third quarter, cash and cash equivalent stood at JPY 34,713 million, up by JPY 5,966 million from the year ended September 30, 2010.

Cash flow created from operations during the third quarter was JPY 14,353 million, down by JPY 6,387 million over last year. This is mainly from an income tax paid of JPY 8,618 million, while there was an income tax refund of JPY 1,959 million in the corresponding period of the last year and from an increase of net income before tax, up by JPY 5,712 million over last year.

Investment activity used a cash flow of JPY 4,839 million, down by JPY 4,831 million from previous year due mainly to increases in proceeds from sales of short-term investment securities, while there was a net increase in time deposits.

Financial activity required a cash flow of JPY 3,382 million, up by JPY 1,316 million from previous year due mainly to increase in payment of dividend, up by JPY 1,521 million over last year.

(3) Projection for the year

There is no change to the projection for the fiscal year ending September 30, 2011 released on May 9, 2011. We assume that yen/US dollar exchange rate is JPY 85 and yen/Euro exchange rate is JPY 110.

## Consolidated Financial Statements

### Consolidated Balance Sheets

(Millions of Japanese Yen)

|  | As of<br>Jun. 30, 2011 | As of<br>Sep. 30, 2010 |
|--|------------------------|------------------------|
| <b>Assets</b>                              |                        |                        |
| <b>Current assets</b>                      |                        |                        |
| Cash and deposits                          | 60,631                 | 43,023                 |
| Notes and accounts receivable-trade        | 23,866                 | 23,020                 |
| Short-term investment securities           | 8,500                  | 20,000                 |
| Merchandise and finished goods             | 5,436                  | 5,193                  |
| Work in process                            | 10,866                 | 10,927                 |
| Raw materials and supplies                 | 5,465                  | 4,605                  |
| Other                                      | 4,706                  | 4,635                  |
| Allowance for doubtful accounts            | (136)                  | (134)                  |
| <b>Total current assets</b>                | <b>119,335</b>         | <b>111,270</b>         |
| <b>Noncurrent assets</b>                   |                        |                        |
| <b>Property, plant and equipment</b>       |                        |                        |
| Buildings and structures, net              | 24,110                 | 24,503                 |
| Machinery, equipment and vehicles, net     | 8,100                  | 8,422                  |
| Tools, furniture and fixtures, net         | 2,641                  | 2,823                  |
| Land                                       | 13,492                 | 12,888                 |
| Lease assets, net                          | 301                    | 133                    |
| Construction in progress                   | 3,767                  | 4,681                  |
| <b>Total property, plant and equipment</b> | <b>52,413</b>          | <b>53,453</b>          |
| Intangible assets                          | 793                    | 715                    |
| Investments and other assets               |                        |                        |
| Investment securities                      | 2,191                  | 2,184                  |
| Deferred tax assets                        | 6,978                  | 6,984                  |
| Other                                      | 1,574                  | 1,816                  |
| Allowance for doubtful accounts            | (18)                   | (17)                   |
| <b>Total investments and other assets</b>  | <b>10,726</b>          | <b>10,967</b>          |
| <b>Total noncurrent assets</b>             | <b>63,933</b>          | <b>65,136</b>          |
| <b>Total assets</b>                        | <b>183,269</b>         | <b>176,407</b>         |

## Consolidated Financial Statements

### Consolidated Balance Sheets

(Millions of Japanese Yen)

|  | As of<br>Jun. 30, 2011 | As of<br>Sep. 30, 2010 |
|--|------------------------|------------------------|
| <b>Liabilities</b>                                       |                        |                        |
| Current liabilities                                      |                        |                        |
| Notes and accounts payable-trade                         | 12,969                 | 12,575                 |
| Short-term loans payable                                 | 979                    | 1,954                  |
| Current portion of long-term loans payable               | 253                    | 132                    |
| Income taxes payable                                     | 2,698                  | 4,945                  |
| Provision for bonuses                                    | 4,204                  | 3,103                  |
| Other  | 7,675                  | 7,241                  |
| Total current liabilities                                | 28,781                 | 29,952                 |
| Noncurrent liabilities                                   |                        |                        |
| Long-term loans payable                                  | 7,189                  | 6,192                  |
| Provision for retirement benefits                        | 14,053                 | 14,264                 |
| Provision for directors' retirement benefits             | 1,229                  | 1,288                  |
| Other  | 486                    | 226                    |
| Total noncurrent liabilities                             | 22,959                 | 21,972                 |
| Total liabilities  | 51,740                 | 51,925                 |
| <b>Net assets</b>  |                        |                        |
| Shareholders' equity                                     |                        |                        |
| Capital stock  | 34,928                 | 34,928                 |
| Capital surplus  | 34,672                 | 34,672                 |
| Retained earnings  | 71,820                 | 64,743                 |
| Treasury stock   | (6,048)                | (6,047)                |
| Total shareholders' equity                               | 135,373                | 128,296                |
| Valuation and translation adjustments                    |                        |                        |
| Valuation difference<br>on available-for-sale securities | 285                    | 43                     |
| Foreign currency translation adjustment                  | (4,904)                | (4,599)                |
| Total valuation and translation adjustments              | (4,618)                | (4,556)                |
| Minority interests                                       | 775                    | 740                    |
| Total net assets   | 131,529                | 124,481                |
| Total liabilities and net assets                         | 183,269                | 176,407                |

## Consolidated Financial Statements

### Consolidated Statements of income

(Millions of Japanese Yen)

|  | Nine months ended<br>Jun. 30, 2010 | Nine months ended<br>Jun. 30, 2011 |
|--|------------------------------------|------------------------------------|
| Net sales  | 66,426                             | 76,083                             |
| Cost of sales  | 33,677                             | 36,706                             |
| Gross profit   | 32,748                             | 39,377                             |
| Selling, general and administrative expenses   | 21,925                             | 22,726                             |
| Operating income   | 10,823                             | 16,650                             |
| Non-operating income   |                                    |                                    |
| Interest income  | 200                                | 107                                |
| Foreign exchange gains   | -                                  | 100                                |
| Equity in earnings of affiliates   | 31                                 | 71                                 |
| Other  | 365                                | 451                                |
| Total non-operating income   | 597                                | 731                                |
| Non-operating expenses   |                                    |                                    |
| Interest expenses  | 106                                | 85                                 |
| Rent expenses on real estates  | 76                                 | 68                                 |
| Foreign exchange losses  | 308                                | -                                  |
| Other  | 21                                 | 31                                 |
| Total non-operating expenses   | 512                                | 185                                |
| Ordinary income  | 10,908                             | 17,196                             |
| Extraordinary income   |                                    |                                    |
| Gain on sales of noncurrent assets   | 2                                  | 7                                  |
| Subsidy  | 395                                | 507                                |
| Reversal of allowance for doubtful accounts  | -                                  | 5                                  |
| Reversal of provision for directors' retirement benefits                               | 155                                | -                                  |
| Total extraordinary income   | 553                                | 519                                |
| Extraordinary loss   |                                    |                                    |
| Loss on sales of noncurrent assets   | 1                                  | 9                                  |
| Loss on retirement of noncurrent assets  | 32                                 | 114                                |
| Loss on reduction of noncurrent assets   | 376                                | 483                                |
| Loss on valuation of investment securities   | 17                                 | 268                                |
| Loss on liquidation of subsidiaries and affiliates                                     | 4                                  | -                                  |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | -                                  | 99                                 |
| Total extraordinary losses   | 432                                | 975                                |
| Income before income taxes and minority interests                                      | 11,029                             | 16,741                             |
| Income taxes   | 3,237                              | 6,073                              |
| Income before minority interests   | -                                  | 10,667                             |
| Minority interests in income   | 44                                 | 47                                 |
| Net income   | 7,747                              | 10,620                             |

## Consolidated Financial Statements

### Consolidated statements of cash flows

(Millions of Japanese Yen)

|   | Nine months ended<br>Jun. 30, 2010 | Nine months ended<br>Jun. 30, 2011 |
|---|------------------------------------|------------------------------------|
| Net cash provided by (used in) operating activities         |                                    |                                    |
| Income before income taxes and minority interests           | 11,029                             | 16,741                             |
| Depreciation and amortization                               | 6,273                              | 5,819                              |
| Increase (decrease) in provision for bonuses                | 1,425                              | 1,099                              |
| Interest and dividends income                               | (222)                              | (130)                              |
| Interest expenses   | 106                                | 85                                 |
| Equity in (earnings) losses of affiliates                   | (31)                               | (71)                               |
| Decrease (increase) in notes and accounts receivable-trade  | (6,262)                            | (945)                              |
| Decrease (increase) in inventories                          | (708)                              | (1,119)                            |
| Increase (decrease) in notes and accounts payable-trade     | 6,015                              | 508                                |
| Other, net  | 1,040                              | 935                                |
| Subtotal  | 18,666                             | 22,924                             |
| Interest and dividends income received                      | 222                                | 132                                |
| Interest expenses paid                                      | (106)                              | (85)                               |
| Income taxes (paid) refund                                  | 1,959                              | (8,618)                            |
| Net cash provided by (used in) operating activities         | 20,740                             | 14,353                             |
| Net cash provided by (used in) investing activities         |                                    |                                    |
| Net decrease (increase) in time deposits                    | 3,222                              | (11,643)                           |
| Purchase of short-term investment securities                | (33,794)                           | (10,000)                           |
| Proceeds from sales of short-term investment securities     | 27,821                             | 21,500                             |
| Purchase of property, plant and equipment                   | (5,883)                            | (4,459)                            |
| Payments of loans receivable                                | (0)                                | -                                  |
| Purchase of investments in subsidiaries                     | (895)                              | -                                  |
| Other, net  | (140)                              | (237)                              |
| Net cash provided by (used in) investing activities         | (9,671)                            | (4,839)                            |
| Net cash provided by (used in) financing activities         |                                    |                                    |
| Net increase (decrease) in short-term loans payable         | 23                                 | (959)                              |
| Proceeds from long-term loans payable                       | 3,040                              | 1,213                              |
| Repayment of long-term loans payable                        | (3,121)                            | (95)                               |
| Cash dividends paid   | (1,956)                            | (3,478)                            |
| Other, net  | (49)                               | (61)                               |
| Net cash provided by (used in) financing activities         | (2,065)                            | (3,382)                            |
| Effect of exchange rate change on cash and cash equivalents | (671)                              | (165)                              |
| Net increase (decrease) in cash and cash equivalents        | 8,333                              | 5,966                              |
| Cash and cash equivalents at beginning of period            | 18,007                             | 28,747                             |
| Cash and cash equivalents at end of period                  | 26,340                             | 34,713                             |

## Segment Information

### Business Segment

Nine months ended Jun. 30, 2010

(Millions of Japanese Yen)

|                    | Opto-electronic devices | Imaging and measurement instruments | Other | Segment total | Elimination or corporate | Consolidated total |
|--------------------|-------------------------|-------------------------------------|-------|---------------|--------------------------|--------------------|
| Net sales          |                         |                                     |       |               |                          |                    |
| Outside customers  | 58,123                  | 7,911                               | 391   | 66,426        | -                        | 66,426             |
| Intersegment       | 617                     | 34                                  | -     | 652           | (652)                    | -                  |
| Total net sales    | 58,741                  | 7,946                               | 391   | 67,078        | (652)                    | 66,426             |
| Operating expenses | 41,309                  | 7,355                               | 429   | 49,095        | 6,507                    | 55,603             |
| Operating income   | 17,431                  | 590                                 | (38)  | 17,983        | (7,160)                  | 10,823             |

#### Notes:

1. Business segments are classified based on the similarities of products, markets and so on.
2. Major products in each business segment ;

|                                     |  |
|-------------------------------------|--|
| Opto-electronic devices             | Photomultiplier Tubes, Imaging Devices and Light Sources (X-ray Scintillator, X-ray Image Intensifier, Microchannel Plate, Deuterium Lamp, Spot Light Source, Microfocus X-ray Source), Opto-semiconductors (Photo Diode, Infrared Detector, Image Sensor, Light Emitting Diode, Photo IC) |
| Imaging and measurement instruments | Image Processing and Measurement Systems (Special Purpose Video Camera, Image Processing System, Low-Level Light Image Acquisition System, Ultrafast Optical Measurement System, Image Processing and Analysis System for Optical Microscope, Nondestructive Inspection System)            |
| Other                               | Hotel operations   |

3. Operating expenses in elimination or corporate are principally basic research and corporate general and administrative expenses which can not be allocated to each business segment. The amounts of those expenses were JPY 6,877 million for the nine months ended Jun. 30, 2010.

## Segment Information

### Geographical Segment

Nine months ended Jun. 30, 2010

(Millions of Japanese Yen)

|                    | Japan  | North America | Europe | Other | Segment total | Elimination or corporate | Consolidated total |
|--------------------|--------|---------------|--------|-------|---------------|--------------------------|--------------------|
| Net sales          |        |               |        |       |               |                          |                    |
| Outside customers  | 30,722 | 19,124        | 15,607 | 971   | 66,426        | -                        | 66,426             |
| Intersegment       | 27,685 | 409           | 245    | 851   | 29,191        | (29,191)                 | -                  |
| Total net sales    | 58,407 | 19,534        | 15,852 | 1,823 | 95,617        | (29,191)                 | 66,426             |
| Operating expenses | 43,066 | 18,525        | 14,549 | 1,482 | 77,624        | (22,021)                 | 55,603             |
| Operating income   | 15,340 | 1,008         | 1,303  | 340   | 17,993        | (7,170)                  | 10,823             |

Notes :

- The countries or areas are classified based on the geographical proximity.
- Major countries and areas which belong to each classification:  
 North America : The United States  
 Europe : Germany, France, U.K.  
 Other : China
- Operating expenses in elimination or corporate are principally basic research and corporate general and administrative expenses which can not be allocated to each business segment. The amounts of those expenses were JPY 6,877 million for the nine months ended Jun. 30, 2010.

### Overseas sales

Nine months ended Jun. 30, 2010

(Millions of Japanese Yen)

|   | North America | Europe | Asia  | Other | Consolidated total |
|---|---------------|--------|-------|-------|--------------------|
| Overseas sales                                    | 18,360        | 15,413 | 9,047 | 222   | 43,042             |
| Consolidated net sales                            | -             | -      | -     | -     | -                  |
| Ratio of overseas sales to consolidated net sales | 27.7%         | 23.2%  | 13.6% | 0.3%  | 64.8%              |

Notes :

- The countries or areas are classified based on the geographical proximity.
- Major countries and areas which belong to each classification:  
 North America : The United States  
 Europe : Germany, France, U.K.  
 Asia : Israel, India, China, Korea, Taiwan  
 Other : Australia

## Segment Information

### 1. Summary of Reporting Segments

The Company's reportable segments are components of the Company about which separate financial information is available. These segments are subject to periodic examinations to enable the Company's board of directors to decide how to allocate resources and assess performance.

The Company's business divisions are based on product and service categories. Each of the divisions conduct business based on comprehensive strategies formulated for the products and services that they handle.

Therefore, the Company's business segments, based on the products and services handled by each of the divisions, comprise its three principal reporting segments, which are Electron tube, Opto-semiconductor, and Imaging and measurement instruments.

The electron tube business segment manufactures and sells Photomultiplier tubes (PMTs) and light sources and imaging devices. The Opto-semiconductor business segment manufactures and sells opto-semiconductor devices. The imaging and measurement instruments business segment manufactures and sells image processing and measurement systems.

### 2. Sales and Income (Loss) by Reporting Segment

Nine months ended Jun. 30, 2011

(Millions of Japanese Yen)

|                   | Reportable Segment |                            |   |        | Others<br>(Note 1) | Total  | Adjustments<br>(Note 2) | Consolidated<br>total<br>(Note 3) |
|-------------------|--------------------|----------------------------|---|--------|--------------------|--------|-------------------------|-----------------------------------|
|                   | Electron<br>tube   | Opto-<br>semiconducto<br>r | Imaging and<br>measurement<br>instruments | Total  |                    |        |                         |                                   |
| Net sales         |                    |                            |   |        |                    |        |                         |                                   |
| Outside customers | 32,543             | 32,371                     | 9,370                                     | 74,285 | 1,798              | 76,083 | -                       | 76,083                            |
| Intersegment      | 1,025              | 559                        | 65  | 1,651  | 358                | 2,009  | (2,009)                 | -                                 |
| Total net sales   | 33,569             | 32,931                     | 9,436                                     | 75,936 | 2,156              | 78,093 | (2,009)                 | 76,083                            |
| Segment income    | 13,042             | 11,940                     | 1,301                                     | 26,284 | (322)              | 25,962 | (9,311)                 | 16,650                            |

#### Notes :

1. The classification of "Others" is the business segment, which is not included in the reportable segments, and its businesses are mainly Semiconductor laser business and Hotel operations.
2. Adjustment of segment profit of negative JPY 9,311 million represents intersegment transactions of negative JPY 803 million and unallocated corporate expenses of negative JPY 8,508 million.  
Corporate expenses mainly consist of general and administrative expenses and basic research expenses that are unattributable to reportable segments.
3. Segment income is adjusted with operating income in the quarterly consolidated statements of income.

#### Additional Information

Effective the first quarter of the fiscal year ending September 30, 2011, "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No. 17, issued by ASBJ on March 27, 2009) and the "Guidance on the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Guidance No. 20, issued by ASBJ on March 21, 2008) have been applied.